



OHIO CHAMBER
OF COMMERCE



June 12, 2025



Dear Members of the HB 96 Conference Committee:



We are writing to thank the Ohio Senate for removing a deeply concerning provision added to HB 96 in the House omnibus amendment. The provision instituted a mandated dispensing fee on every prescription filled in Ohio. The mandated **per prescription** fee is, **estimated to be between \$10.50-\$15.47**, and conservative estimates project the **cost to be \$6.4 billion dollars** over the next decade. Prescription drug costs are already too high for Ohio businesses and consumers. ***Thank you for not further increasing prescription drug costs by imposing a pill tax!***



The Ohio business community came together to strongly oppose this policy when it was introduced in the 135th General Assembly as a part of HB 505. The bill had 6 hearings in House Insurance Committee but was never voted out, in part due to the large opposition from concerned employers and employees across the state. *Yet, one special interest group is attempting to put this exact policy in HB 96. This group will stand to benefit by \$6.4B while the rest of Ohio employers foot the bill.*



A “dispensing fee” is a charge from a pharmacy for preparing and dispensing a medication, **separate** from the cost of the medication itself and goes towards a pharmacy’s costs of doing business: overhead, inventory, professional services. Currently, the average dispensing fee in Ohio is \$2 and serves as a guaranteed income to pharmacies. Depending on an employer’s plan, the dispensing fee is covered by the employer, the employee, or a combination.



Not only does this tax interfere with the free market and discourage competition amongst pharmacies to provide the best service, but it disproportionately impacts lower income, working class and vulnerable populations in the state who have less discretionary income and will feel the pain of this increased pill tax. Data shows that 1/3 of working individuals making less than \$40,000 per year are currently struggling to afford their prescriptions. Increasing the dispensing fee by 400% will only further burden Ohioans.





Werner G. Smith, Inc.



Families and small businesses are already combating inflation, taxes and depressed wages. Unfortunately, this policy will further exacerbate these issues and present businesses with difficult choices, including raising beneficiary premiums, increasing cost-sharing requirements for prescriptions and narrowing the benefits offered to their workers. Further, data [shows](#) that when prescriptions become too costly and unattainable to the patient, medication adherence declines, long-term health consequences rise and the population becomes overall less healthy.

Many Ohioans believe that the cost of prescription drugs is too high, and we share that sentiment. In fact, the average out-of-pocket prescription drug spending is \$1,432 per [capita](#). The legislature should examine [policies](#) to make prescriptions and healthcare overall more affordable for workers and businesses. **However, mandating a drastic increase in the cost of dispensing fees is not the logical answer to the question of affordability.**

We urge you to consider the negative implications of subsidizing the income of one industry on the backs of working Ohioans and prevent this language from being added to HB 96 during conference committee.

Sincerely,

The Business Community of Ohio