



**OHIO CHAMBER
OF COMMERCE**



May 21, 2025

Ohio Senate Majority Caucus
Ohio Senate
1 Capitol Square
Columbus, OH 43215

Dear Members of the Ohio Senate Majority Caucus,

Thank you for your continued leadership and commitment to enhancing Ohio's economic competitiveness. Over the past decade, the General Assembly has made significant progress in improving our state's tax and regulatory climate. We commend your ongoing efforts, including the pursuit of responsible income tax reform that supports economic growth and long-term prosperity.

Ohio is widely known as one of the most business-friendly states to operate in—a reputation that has helped attract and retain companies, investments, and jobs. As you deliberate potential changes to Ohio's tax code in the state operating budget, we write to express strong concern regarding any proposals to eliminate longstanding tax exemptions and economic development incentives, including the Commercial Activity Tax (CAT) exemptions for Qualified Distribution Centers (QDCs), Job Creation Tax Credit, and other business-related sales and use exemptions. These policies have been essential to Ohio's ability to attract and retain major employers, and businesses have relied on them in making long-term investment decisions and commitments to Ohio communities.

Moreover, these incentives have consistently demonstrated a strong return on investment for the state by generating new jobs, expanding the tax base, and often producing net-positive fiscal impacts within just a few years of implementation. Curtailing them would undercut one of the most effective tools we have for translating economic policy into measurable growth and more revenue for the state as a whole.

Trust and certainty are fundamental to economic development. Companies considering Ohio for expansion or relocation must have confidence that the commitments made today will be honored tomorrow. Reversing course would not only weaken our competitive standing among peer states but will also prompt businesses to reevaluate their operations

and future investments in Ohio. Shifting the tax burden onto major job creators—especially those that have already invested in the state based on existing incentives—will jeopardize our state’s hard-earned momentum.


We appreciate and support the goal of further reducing Ohio’s income tax burden. However, we respectfully urge the Senate to consider alternative funding mechanisms that do not come at the expense of Ohio’s economic growth or undermine the commitments that have made our state a magnet for private-sector investment.

Thank you for your thoughtful consideration and for your steadfast leadership on behalf of Ohio’s business community.

Sincerely,



Pat Tiberi
President & CEO
Ohio Business Roundtable



Jason Hall
President & CEO
Columbus Partnership



Steve Stivers
President & CEO
Ohio Chamber of Commerce



Baiju Shah
President & CEO
Greater Cleveland Partnership